

Truck Camper **Buyer's Guide**



The SUV of RVs!

Lance

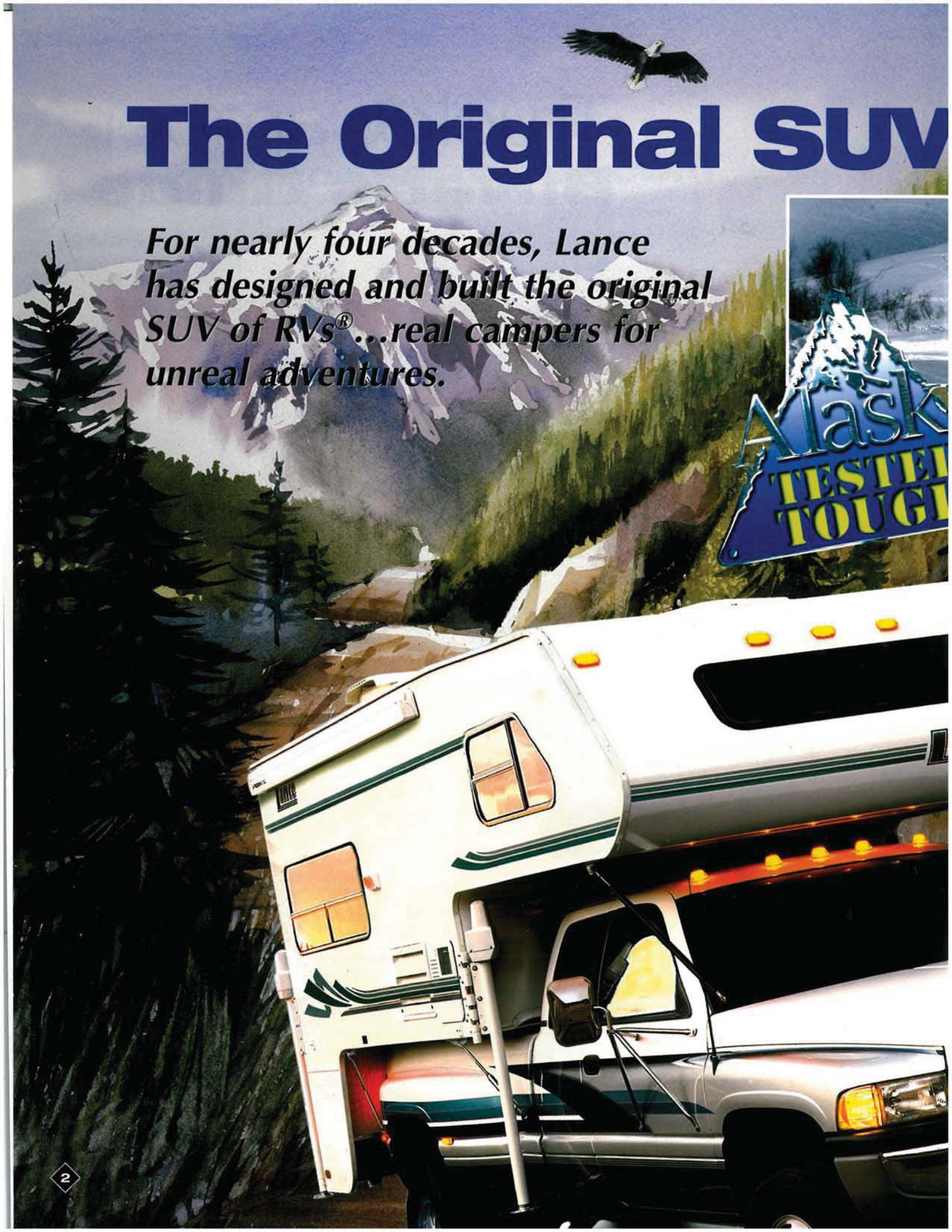
America's Favorite Truck Camper™

New Lance 2002
Features, Floorplans and Option Packages



The Original SUV

For nearly four decades, Lance has designed and built the original SUV of RVs® ...real campers for unreal adventures.



Alaska
TESTED
TOUGH

from Lance



The best...

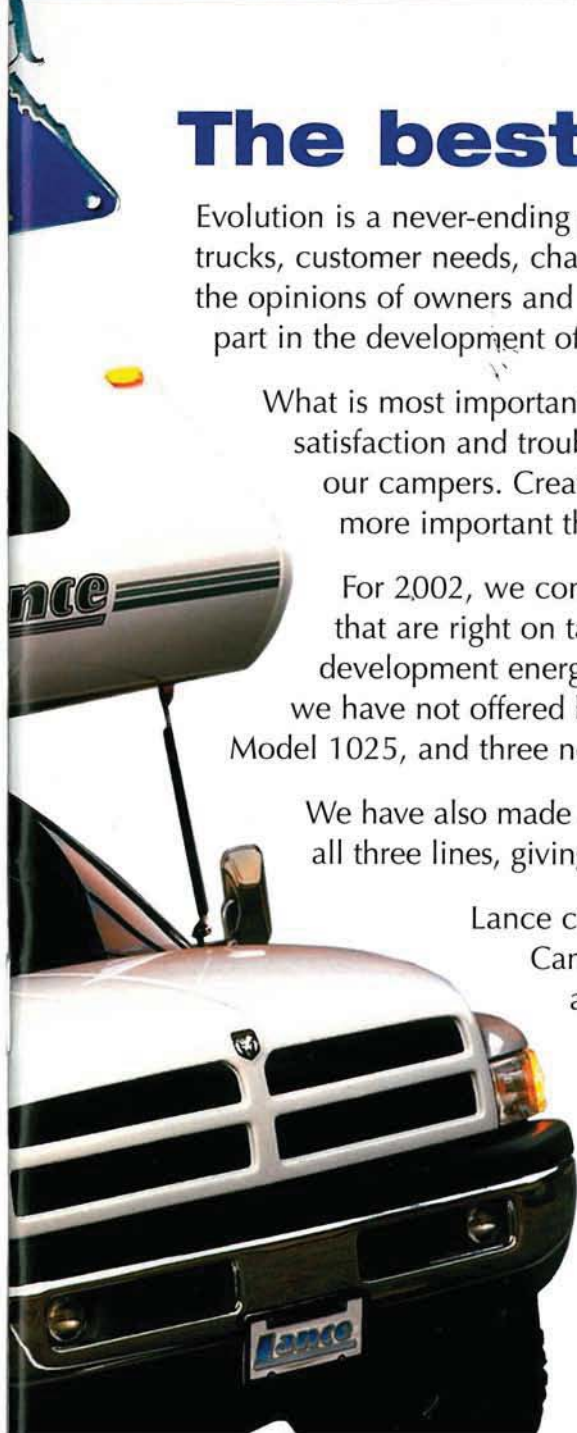
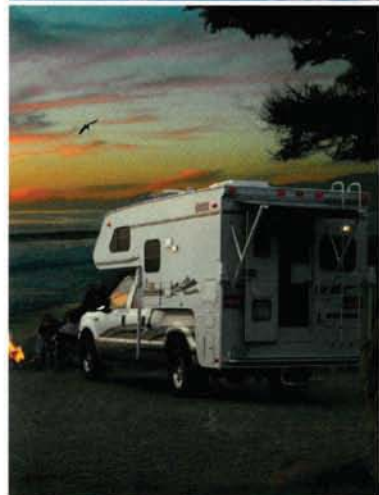
Evolution is a never-ending process for Lance Campers. Trends in trucks, customer needs, changes in family activities, new processes, the opinions of owners and potential owners all play an important part in the development of our products.

What is most important to us is creating truck campers that bring satisfaction and trouble-free enjoyment to all who invest in our campers. Creating products that meet those criteria are more important than re-inventing the product every year.

For 2002, we continue to offer those models and features that are right on target. And we devoted our research and development energy to creating unique new products that we have not offered before. They include a new Lance Lite Model 1025, and three new Lance Slideout models.

We have also made a generator optional in 9-foot campers in all three lines, giving great versatility to these compact models.

Lance continues to be "America's Favorite Truck Camper", offering more models, more options and convenient features to meet the needs of our customers. Truck camper buyers give us high marks, and RV dealers rate us on top for our quality products and service. Lance is the first choice in truck campers. Come see for yourself!



Lance Slideout.

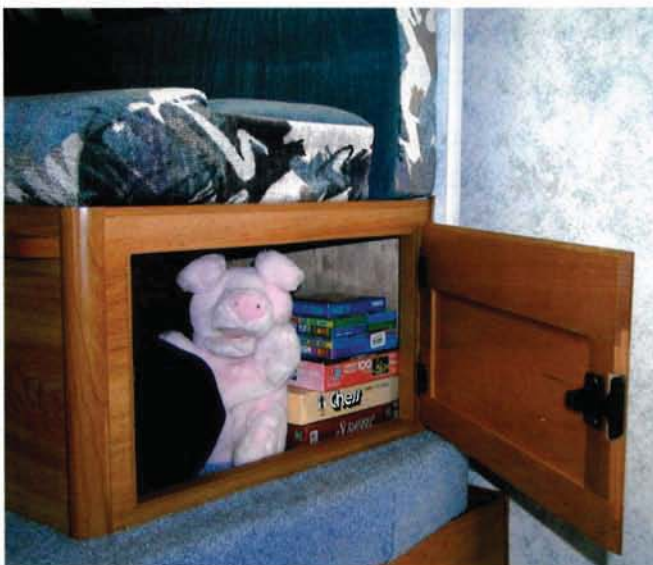
Our newest line of campers gives you something extra in space and comfort, with design features beyond compare.



*Valued inside and outside storage space is another added amenity with the luxurious new **Lance Slideout** models.*



Push-button electric slideout sets up in less than ten seconds



The Lance Slideout adds the one thing every truck camper lacks...an abundance of floor space. Another added benefit is an arrangement that allows four people to sit in a booth-style dinette for eating, playing games or simply lounging around.

Here's what makes the Lance Slideout unique. Instead of raising the floor, we just raised the slide compartment. The benefits are numerous—less weight, lower roll center, lower overall height, much easier camper entry, standard height counters and time-proven construction.

Our superior aluminum roof has been extended to cover the slideout...reliable technology now with an added dimension. And we have retained the same great bathrooms and outside storage.

The Ultimate SUV



The Lance Slideout gives you more window area, more space, more storage and more amenities than you'll find in any other truck camper. And the Lance exclusive lower profile promotes better handling.



Lance Slideout 1061. The slideouts glide into position in about 10 seconds, push-button easy, creating a spacious dining area.

Experience our new informal dining room. Large enough for four adults to enjoy the panoramic view, dining, games or just conversation.





*The **Lance Slideout 811**, with its "L"-shaped dinette, adds an entirely new dimension to this compact model. The unique dinette quickly converts into an extra bed.*

*New for 2002 is the **Lance Slideout 1161** with side door entry. It's our most spacious camper, with a dry bath, massive galley, and a comfortable driver side slide-out dinette. It's a perfect travel companion.*





With the camper on the truck or off, the spacious rollout side awning and the rear awning both add shade and protection from the weather.

Lance Slideout Standard

EXTERIOR

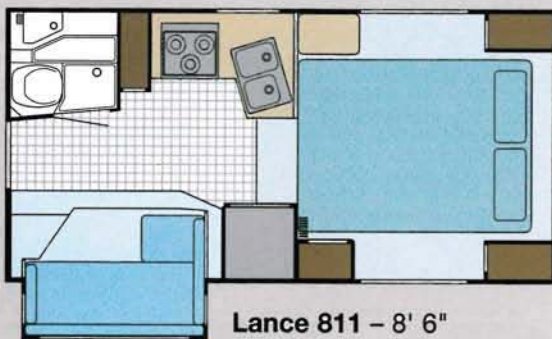
Exterior Package (see page 23)	S
Color-Coordinated Graphics to Match Most Trucks (5 choices)	S
Ball-Screw Camper Jacks	S
Electric Jacks/Wireless Remote Control	O
Swing-Out Jack Brackets for Dual-Rear-Wheel Trucks	O
Aluminum Rear Bumper with Folding Step (exc. 811)	S
Slide-Out Bumper Storage Tray (exc. 811)	S
Radius Torque Dark-Tinted Windows	S
Storm Windows	O
Front Cabover Safety-Glass Window	S
Large Sliding Pass-Through Window	S
Awning, Rear Door (N/A 1161)	O
Awning, Rollout, Side*	O
Slideout Cover**	O
Front Truck Bed Bumpers (with spacer for HD Fords)	S
Exterior Wash Station with Shutoff Valves	S
Ladder to Roof	S
Common-Keyed Exterior Compartment Doors	S
3-Member Tail Lights (exc. 811)	S
Radius-Cornered, Insulated Storage Compartment Doors	S
License Plate Holder/Light (opt. on 811)	S
Radius Entry Door	S
Aluminum Scissor Entry Step (811 only)	O

CONSTRUCTION/INSULATION

All-Weather Package (see page 23)
One-Piece White Aluminum Roof with 12-Year Warranty
Solid-Metal Corner Moldings
Double-Sealant Process Throughout
Corrosion-Resistant LPG and Battery Compartments
Metal-Reinforced Corners for Jack Mounting
Front Jack Brackets Bolted to Steel
Steel-Reinforced Tie-Down Brackets
Laminated, Insulated Floor/Lower Body, Cabover Bed
Laminated, Insulated, Reinforced Roof
Fiberglass-Insulated Walls (R-7)
2-Year Limited Warranty
Yakima Track System
Yakima Towers with Cross Bars

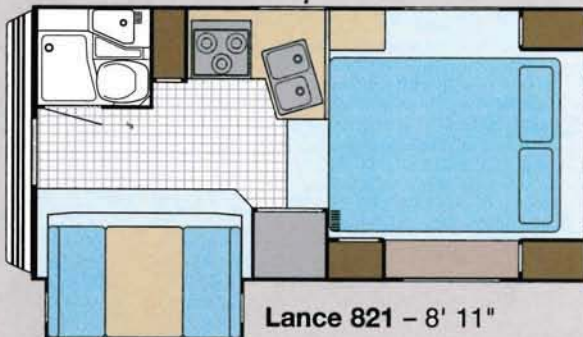
INTERIOR/DÉCOR

Décor Package (see page 23)
Raised-Panel Overhead Cabinet Door
Fingertip Positive-Catch Cabinet Hardware
Lined Cabinet Door Openings
All-Wooden Drawers, Metal Guides
Aromatic Cedar in Wardrobe
Built-In Full-Length Mirror
TV Viewable from Dinette/Cabover Bed
Cabover Access Steps
Upholstered Valances & Lambrequins



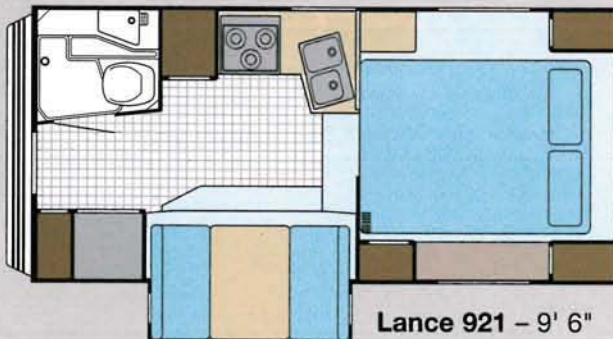
Lance 811 – 8' 6"

Full galley, comfortable dinette, bathroom with shower, toilet, and split holding tanks. Queen bed, ample storage and removable counter.



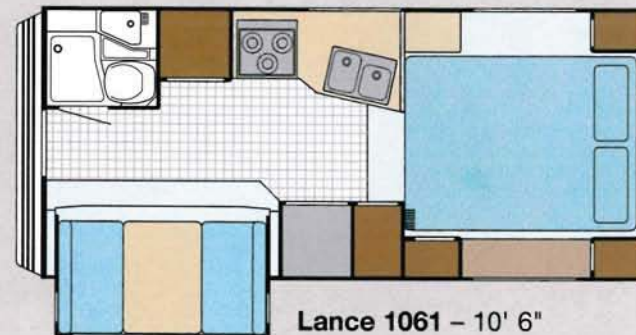
Lance 821 – 8' 11"

Specially designed for heavy-duty short-bed trucks. Roomy bath, split holding tanks, and a generator option make this unit very versatile.



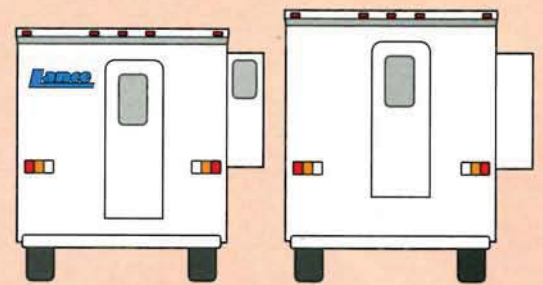
Lance 921 – 9' 6"

This open floor plan features complete galley, a roomy bath, and slideout front dinette.



Lance 1061 – 10' 6"

This is a popular floor plan, now with additional floor and dining space. Outside storage is a benefit on all slideout models.

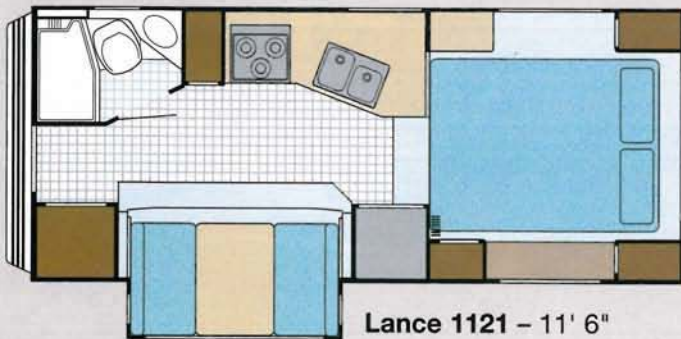


Lance builds our Slideout Campers without a raised floor! Lower overall height and less weight provide better performance and handling, with less wind resistance and a lower roll center.

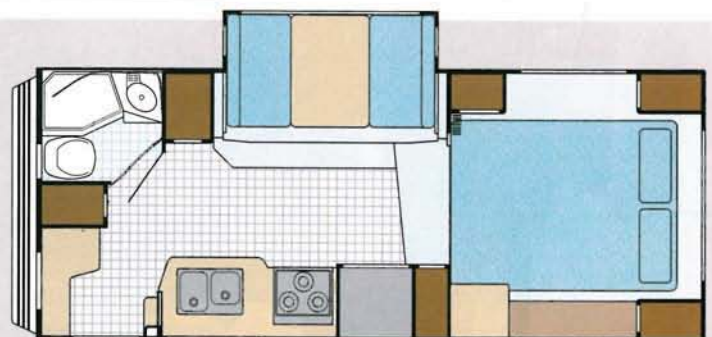
Ford heavy-duty trucks require bed liner or heavy-duty bed mat to insure proper clearances. Note—All weights, dimensions and capacities are approximate values. Specifications are subject to change without notice.

Features & Options

Mini-Blinds in Dinette/Galley	S	Dual Propane Tanks with Gauges	S	Ducted Heat Outlet	S	Solar Panel Wiring	0
Pull Shades on Cabover Windows	S	Automatic Changeover LPG Regulator	S	Skylight Over Shower	S	Fluorescent Light	S
Vinyl Floor Covering	S	Forced-Air Furnace with Auto Ignition	S	DINETTE/SLEEPING ACCOMMODATIONS			
Removable Carpet Kit	0	FRESH AND WASTE WATER SYSTEMS				30 AMP Service Cord/Locking Compartment	S
Air Conditioner/13,500 BTU Brisk Air®	0	Large, Insulated, Fresh Water Tank	S	Large 4-Person Dinette with Reversible Cushions (exc. 811, 921)	S	110V Convenience Outlets	S
Air Conditioner/13,500 BTU Penguin® with Wall Thermostat and Heat Strip	0	Locking Water Tank Fill Door	S	L-Shaped Dinette Sofa (811 only)	S	110V G.F.I.-Protected Patio Outlet	S
AM/FM CD Player with 4 Speakers	0	City Water Hook-Up	S	Carpeted Dinette Step/Storage Area with Hinged Lid	S	Pre-Wired for: Roof Air Conditioner, Combination Thermostat, Fantastic Vent/Cooler, Electric Jacks, TV Antenna/Satellite Dish, Stereo and 4 Speakers	S
Stereo Ready	0	Shurflo® Water Pump w/ In-Line Filter	S	Dinette Converts into Bed	S	Cable TV Ready	S
Fantastic Vent	0	6-Gallon Auto-Relight Hot Water Heater	S	Queen-Size Cabover Bed with Fabric Platform Liner	S	SAFETY	
TV Antenna w/12V Amplified Outlet	0	Fully-Automatic Hot Water Heater	0	Queen-Size Innerspring Mattress	0	LPG Gas Detector	S
Satellite Dish with Elevation Sensor, TV Antenna/Amplifier	0	Low-Point Fresh Water Line Drains with Valves	S	Twin Innerspring Beds in Extended Cabover	0	Carbon Monoxide Detector	S
GALLEY, APPLIANCES & EQUIPMENT				Designer Mattress Cover	S	Smoke Detector	S
Convenience Package (see page 23)	0	Large Sink/Shower and Toilet Holding Tanks	S	Bedroom Reading Lights	S	Recess-Mounted Fire Extinguisher	S
Large 3-Way Refrigerator	S	Single-Termination Point for Waste Tanks	S	Bedroom Privacy Curtain	S	Cabover Skylight/Escape Hatch	S
3-Burner High-Output Range w/Igniter	S	Sewer Hose with Adaptor in Storage Compartment	S	Ducted Heat Outlet Bath/Cabover	S	Keyed-Deadbolt Entry Lock	S
Sealed Burner Range with Oven	0	Fresh/Waste Water Tank Level Indicators	S	ELECTRICAL			
Folding Range Cover	S	BATHROOM				110V/12V Solid State 45 AMP Power Converter	S
Rollout Storage Drawer Under Range Top	S	Separate Toilet, Shower Areas (1121, 1161)	S	Battery Charger	S	Battery Condition Indicator	S
Range Hood with Light/Fan and Systems Monitor	S	Full-Height Fiberglass Shower Stall	S	Battery Condition Indicator	S	Battery Separator†	0
1.0 cu. ft. Microwave Oven	S	Fresh Water Flush Toilet	S	Locking Corrosion-Resistant Battery Compartment with Sliding Tray (fits Group 31 battery)	S	Generator Ready (exc. 811)	0
Laminate Counter Tops with Oak Trim	S	Raised Toilet Base for Increased Seat Height	S	Generator (exc. 811)	0	Solar Panel — 50 watts, 12V	0
Removable Counter (811, 821, 1061)	S	Lavatory Sink with Faucet	S	<i>*not available on some models with Slideout Cover</i>			
Double Sink, White	S	Large Mirrored Medicine Cabinet	S	<i>**not available on some models with Rollout Awning</i>			
Sink Cover Cutting Board	S	Full-Length Door-Mounted Towel Rack	S	<i>†included in Convenience Package</i>			
Silverware Organizer	S	Exhaust Vent with Fan	S				
Slide-Out Pantry (exc. 811, 821, 921)	S						



This popular, full-featured slideout model boasts a spectacular dry bath, large wardrobe and full-featured galley.



Our full-featured side-door model, with a driver's side slideout and abundant storage. It boasts a spectacular dry bath for comfort and convenience.

Lance. The

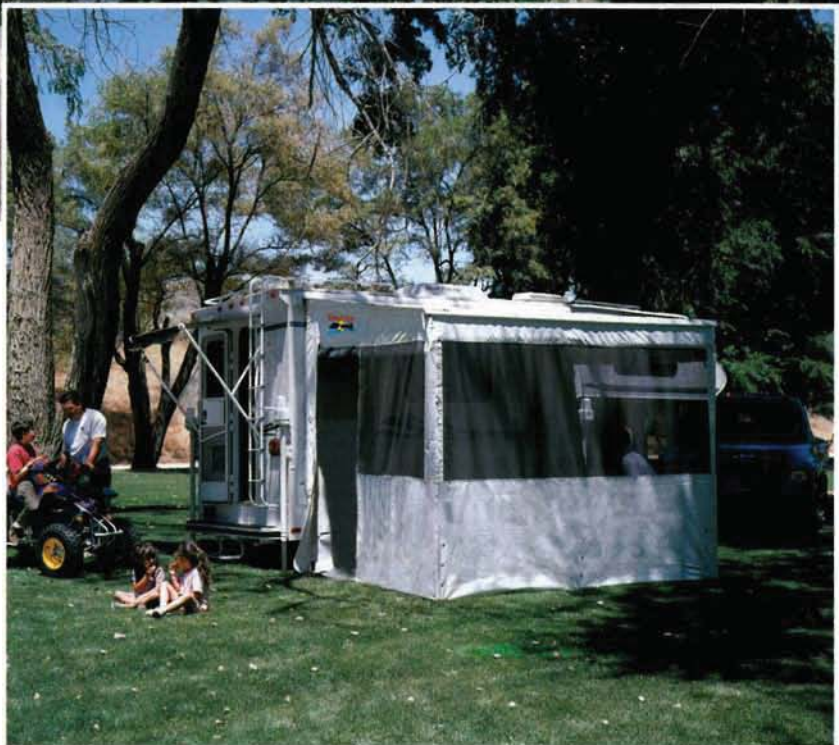


Versatile SUV

*Quality, design and innovation...
just a few of the reasons why
Lance is Number One.*



Loading and unloading the camper is as simple as pushing a button with the optional wireless remote-controlled electric jack system. Jacks operate individually or together.



An optional side awning added to our exclusive Family Room allows for an outdoor bug-free area. It is easy to assemble and comes complete with floor and privacy panels. The Family Room can be used with the camper either on or off the truck.

Now, enjoy the year-round pleasure of going anywhere, anytime. Maybe take the neighbor's kids on their first campout. They will forever remember. Surprise your cousin Alice and show up for the weekend, with your own living quarters. Go to Disneyland without expensive reservations. It's never ending...the many ways a Lance can make your life more pleasurable.

And when the journey ends, in less time than it takes to wash the bugs off, your truck is ready to do the transportation chores of everyday life. And your Lance is ready for your next excursion.



The high tech monitor panel is placed at eye level for convenience

Roll-out storage drawer (part of Convenience Package) is a great space maker. Available on all Lance and Lance Slideout models, except Lance 9;

This special pull-out pantry allows easy access to your groceries. It's included in most Lance models where space permits.

This spacious dry bath is in Lance Slideout 1121, and Lance 1130. It includes ducted heat, medicine cabinet and lots of elbow room.

Step inside and you'll see one unbelievable feature after another and workmanship that's absolutely impeccable. Could this really be a truck camper? A spacious refrigerator, a deluxe microwave, a beautiful range with hood and monitor panel, and a

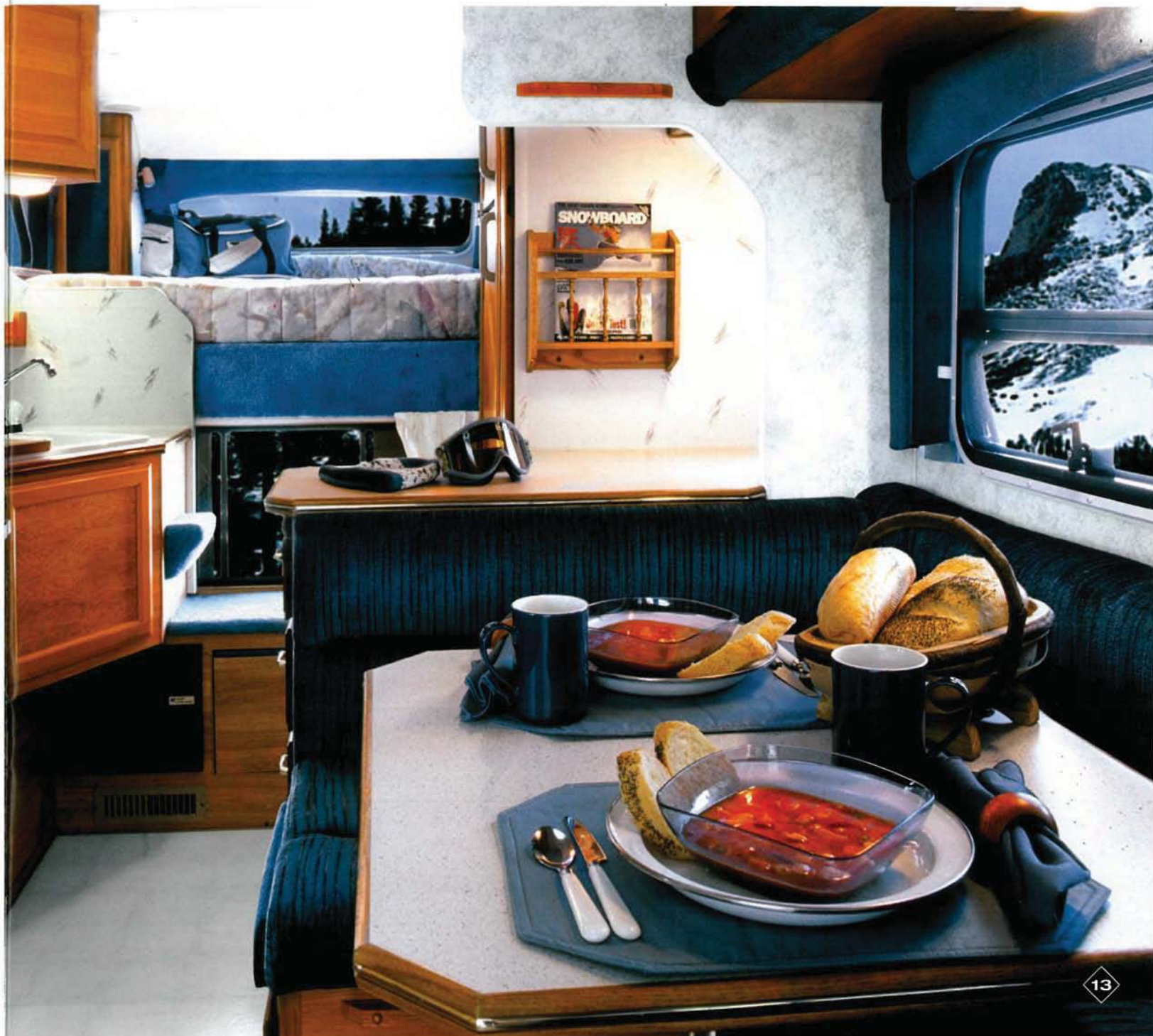
double sink. Raised-panel hardwood cabinet doors with positive catch latches that stay closed and operate easily. Note the marvelous counter, a pull-out pantry and many storage compartments. That's a real queen bed (60" x 80") and convenient cabover steps to get there. Decorative blinds and added lights create a very cozy atmosphere throughout each unit.

Convenient wall thermostat controls the large forced-air furnace, and warm air flows to the cabover bed and the bathroom through hidden ducts. With the optional All-Weather Package, you not only get a front cabover storm window and an insulated hatch cover, but you even get ducted heat to the enclosed holding tanks, and much more.





The **Lance 1030** has a spacious food counter, extended cabover queen-size bed, pull-out pantry, U-shaped dinette and plenty of kitchen storage. You can really feel the openness.





Parking a Lance is a breeze, just find a spot and pull right in.

*The **Lance 920** creates the feel of an 11' camper in only 9'6". The large view window over the forward dining/sofa bed makes it truly unique. The large bath and wardrobe add to this compact unit's comforts.*





Check out the extra cabinet/closet space conveniently located right in the cabover bed area.

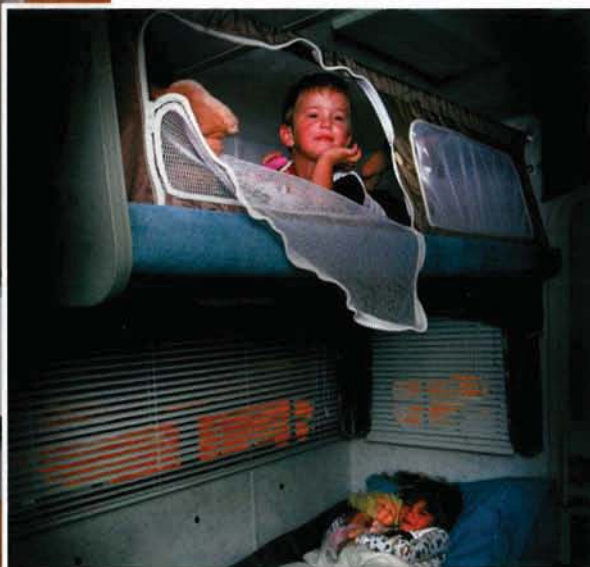
This Lance 1030 and Lance Slideout 1161 dry bath gives you the convenience of dressing in a dry area after showering. A large skylight adds more headroom and natural daylight.



When the weekend rolls around, hook up the boat and head for the lake. With a Reese Titan Class V hitch and extension, you can tow while carrying a longer camper. Then, park your boat, unload your Lance effortlessly in any spot with your optional wireless remote-controlled electric jacks, and go launch your boat. By now, you get the picture...you can do it all with a Lance.

Optional child restraint and bunk pads for the overhead bunk are original Lance innovations, ideal for securing small children while sleeping. It also doubles as a storage cargo restraint while traveling. Available on all models with a folding bunk.

The extra large 6' 3" dinette is in the Lance 1010 and 1130. Eating area has extensions for added seating and easily converts into a large bed. The table slides to various positions for comfortable dining.





Twin beds in the cabover area are optional on all Lance and Lance Slideout models. The comfortable innerspring mattresses with bed covers are separated by a night stand. Additional storage is provided by overhead cabinets.

*This spacious, full-height bath featured in our **Lance 820 & 1010** and **Lance Slideout 821 & 1061** provides ample leg room, ducted heat and exhaust fan/vent. A new added skylight provides extra head room.*

The versatility is never ending. Eleven models, each with a different floor plan and a wide variety of options, insure that you can have a Lance to meet your needs and match your truck. Nobody knows more about building and enjoying truck campers than Lance. For nearly four decades, Lance has been leading the way, creating trouble-free, feature-packed slide-in truck campers we lovingly call "the SUV of RVs®."





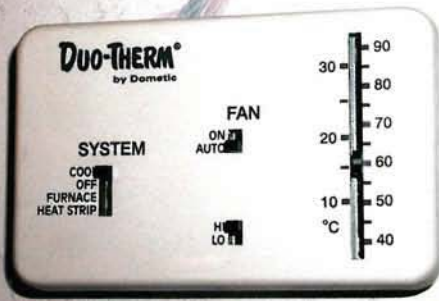
Need a break from shopping? Try a cold drink or lunch in the comfort of a Lance...downtown.



Towing your toys is a breeze with a Lance.

Our Lance 820 has a built-in TV cabinet, removable counter and deluxe microwave. Split holding tank system with separate black and gray water holding tanks is unique in eight foot campers, and a Lance exclusive.





The optional integrated thermostat controls both heating and air conditioning in one unit.

Add extra warmth and comfort with the optional removable carpet kit.

The exclusive slide-out battery tray on Lance and Lance Slideout models makes service easy and convenient for batteries as large as group 31. Battery is a dealer-installed item.



This Lance innovative extended cabover design is shown with optional Décor Package. It includes deluxe valances, pleated shades, indirect lighting and bi-fold privacy curtain. The quality queen mattress assures a comfortable night's sleep. The wardrobe drawers and shelving complete this master suite.



Lance's exclusive white one-piece aluminum roof (with 12-year warranty) is a major breakthrough with significant advantages over rubber and other roofing materials. No streaks, no leaks, clean and super tough. The baked-on white enamel finish also keeps the camper cooler in summer (shown with standard Yakima roof tracks and optional Yakima towers with cross bar)



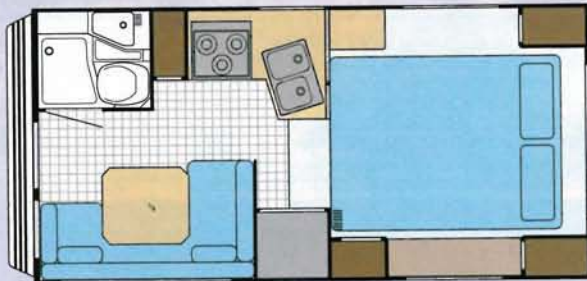
Another Lance exclusive is this aluminum rear bumper. The rear jack brackets are welded to the bumper for greater stability and strength. Two-position fold-up step is plated on both sides for safety.

The optional wireless remote control electric jack system provides easy and convenient loading and unloading of the camper. Self-contained Lance campers function independent of the truck.



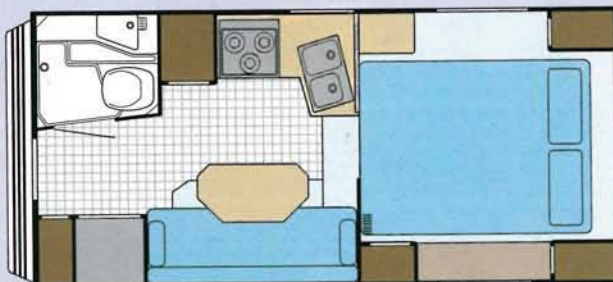
Two (2) Year Limited Warranty

Model year 2002 Lance truck campers have a two (2) year limited warranty from the date of purchase against defects in materials and workmanship. Such warranty applies to the original owner. Consult the Lance Owner's Manual for a complete description of the Lance Limited Warranty. Other warranties are included in the Lance Owner Package.



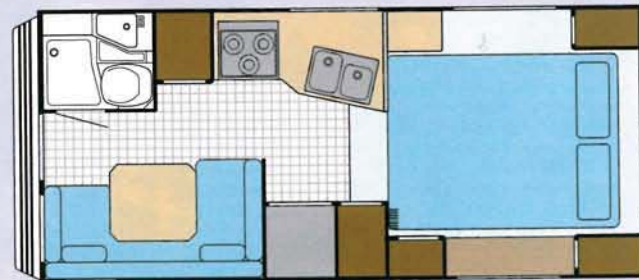
Lance 820 – 8' 11"

Specially designed for heavy-duty short-bed trucks. Roomy bath, split holding tanks, and a generator option make this a real winner.



Lance 920 – 9' 6"

This open floor plan features a roomy bath and front dinette with fold-over sofa and a view window.



Lance 1010 – 10' 1"

Popular floorplan with a large bath and a dinette capable of sleeping adults. Great length for convenience and excellent towing capabilities. Available with generator option.

EXTERIOR

Exterior Package with Fiberglass Hardwall (see page 23)	0
White Baked-Enamel Aluminum Exterior	\$
Color-Coordinated Graphics to Match Most Trucks (5 choices)	\$
Ball Screw Camper Jacks	\$
Electric Jacks with Wireless Remote	0
Swing-Out Jack Brackets for Dual Rear Wheel Trucks	0
Aluminum Rear Bumper with Folding Step	\$
Slide-Out Bumper Storage Tray	\$
Radius Torque Dark-Tinted Windows	\$
Storm Windows	0
Front Cabover Safety-Glass Window	\$
Large Sliding Pass-Through Window	\$
Awning, Rear Door	0
Awning, Side Crank Out	0
Awning, Rollout	0
Front Truck Bed Bumpers (with spacer for HD Fords)	\$
Exterior Wash Station with Shutoff Valves	\$
Ladder to Roof	\$
Common-Keyed Exterior Compartment Doors	\$
3-Member Tail Lights	\$
Radius-Cornered, Insulated Storage Compartment Doors	\$
Radius Entry Door	\$
License Plate Holder/Light (810 opt.)	\$
Yakima Track System	\$
Yakima Towers with Cross Bars	0

CONSTRUCTION/INSULATION

All-Weather Package (see page 23)	0
One-Piece White Aluminum Roof with 12-Year Warranty	

Lance Camper

Lance and Lance Lite Standard Colors

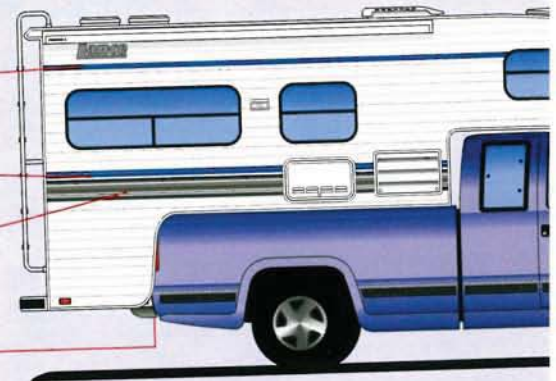
A coordinating color stripe is on all models except Lance Lite 815.

All standard aluminum models and Lance Lite models with optional Filon fiberglass sides have a coordinating color stripe consisting of two colors to help match virtually any truck color.

Just below that is a silver/gray/bronze stripe.

The exterior combination stripe colors are shown below.

Note: center of gravity is measured from the point of contact at the rear of the truck forward into the bed.



Exterior Combination Stripe Colors

Everyone admires a beautiful Lance camper mounted on a nice truck, especially when it is color-coordinated. Lance offers an extensive lineup of color combinations that complement virtually any late-model truck. Choose your stripe combination from the colors shown at left.



Nobody beats Lance when it comes to style, inside or out!

Specifications

	Lance Slideout						Lance					Lance Lite				
	811	821	921	1061	1121	1161	820	920	1010	1030	1130	815	835	845	915	1025
FLOOR LENGTH	8' 6"	8' 11"	9' 6"	10' 6"	11' 6"	11' 11"	8' 11"	9' 6"	10' 1"	10' 11"	11' 6"	8' 6"	8' 6"	8' 6"	9' 6"	10' 3"
WIDTH	93"	93"	93"	93"	93"	93"	93"	93"	93"	93"	93"	86"	93"	93"	93"	93"
HEIGHT (INTERIOR)	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 9"	6' 6"	6' 7"	6' 7"	6' 9"	6' 9"
FRESH TANK (GAL)	33	33	33	33	40	38	33	33	33	33	40	18	33	33	33	33
GRAY TANK (GAL)	8	21	13	21	25	24	21	13	21	15	25	11	8	15	13	13
BLACK TANK (GAL)	8	14	14	14	24	16	14	14	14	15	24	10†	8	14	14	14
LPG TANK (#/GAL)	2/5	2/5	2/5	2/5	2/7	2/7	2/5	2/5	2/5	2/7	2/7	1/5	1/5	1/5	2/5	2/5
REFRIGERATOR (CU FT)	5	5	5	6	6	6	5	5	6	6	6	3	4	4	5	6
FURNACE (BTU)	18 M	18 M	18 M	20 M	20 M	20 M	18 M	18 M	18 M	20 M	20 M	18 M	18 M	18 M	18 M	18 M
EXTENDED CABOVER																
DRY WEIGHT (LBS)**	2665	2800	2770*	2860	2980	3270	2435	2487	2542	2618	2752	1667	1865	2057	2240	2490
LENGTH (OVERALL)	16' 5"	16' 11"	17' 6"	18' 6"	19' 6"	19' 11"	16' 11"	17' 6"	18' 1"	18' 11"	19' 6"	16' 5"	16' 5"	16' 5"	17' 6"	18' 3"
CENTER OF GRAVITY	65"	42"	62"	55"	51"	43"	48"	61"	58"	52"	49"	68"	67"	49"	58"	59"
STANDARD CABOVER																
DRY WEIGHT (LBS)**	N/A	N/A	N/A	N/A	N/A	N/A	2345	2347	N/A	N/A	N/A	1592	1775	1967	2140	2390
LENGTH (OVERALL)	N/A	N/A	N/A	N/A	N/A	N/A	15' 11"	16' 6"	N/A	N/A	N/A	15' 5"	15' 5"	15' 5"	16' 6"	17' 1"
CENTER OF GRAVITY	N/A	N/A	N/A	N/A	N/A	N/A	45"	58"	N/A	N/A	N/A	65"	64"	46"	57"	58

Note—All weights, dimensions and capacities are approximate values. Specifications are subject to change without notice.

*Estimated **Dry weights are based on standard model features and do not include options, equipment packages, or dealer-installed items.

†Shower waste water (gray) drains into toilet holding tank (black).

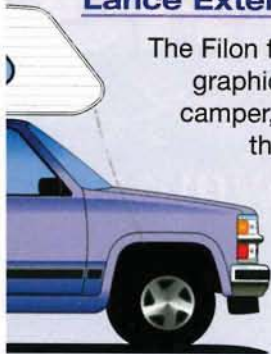
Match Your Truck

Lance Exterior Package* Option Colors

The Filon fiberglass walls have their own deluxe graphics that extend around the back of the camper, which can be color coordinated with the truck (not available on Lance Lites).

The exterior combination stripe colors are shown below left.

*standard on Lance Slideouts



Interior Upholstery & Carpet Colors



Champagne
/Platinum

	Topaz	Palm	Pecan
Standard Upholstery			
Lance Slideout			
Lance			
Lance Lite			
Carpet Color			
Standard			
Optional			
Décor Package			
Optional Décor Package Upholstery			
Lance Slideout			
Lance			
	Sea	Pine	Mesa

Lance Slideout and Lance Special Option Packages

Décor Package

- ◆ Deluxe Upholstery
- ◆ Deluxe Valances
- ◆ Pleated Shades in Cabover
- ◆ Indirect Cabover Lighting
- ◆ Recessed Ceiling Lights
- ◆ Fluorescent Galley Light
- ◆ Single Lever Faucet
- ◆ Rear Door Valance with Pull Shade
- ◆ Folding Cabover Privacy Door

Exterior Package

- ◆ Deluxe Graphics
- ◆ Smooth Filon
- ◆ Fiberglass Walls, Wings & Risers
- ◆ White Ladder
- ◆ Deluxe Bumper Trim

Convenience Package

- ◆ Rollout Storage
- ◆ Drawer Under Dinette (except 920)
- ◆ Wardrobe Light
- ◆ Battery Disconnect Switch
- ◆ Exterior Lighting
- ◆ Entry Light Switch/Dinette
- ◆ Magazine Rack
- ◆ Spice Rack
- ◆ 12V Outlet in Dinette
- ◆ Battery Separator
- ◆ Rear Docking Lights
- ◆ Momentary Entry Light Switch

All-Weather Package

- ◆ Storm Window (Front Cabover)
- ◆ Hatch Cover, Insulated
- ◆ Bathroom Skylight Cover, Insulated
- ◆ Additional Cabover Bed Insulation
- ◆ Insulated Battery & Propane Compartments
- ◆ Water Heater Bypass/Winterizing Valve
- ◆ Enclosed Heated Holding Tanks
- ◆ Skylight Cover

Lance Lite Special Option Packages

Lance Lite Interior Décor Package

This package includes a cushion fabric upgrade in a similar pattern to Lance models, matching valances, a spice rack and a magazine rack.

Lance Lite All-Weather Package

This package includes front storm window, insulated hatch cover, cabover bed insulation, insulated battery and propane compartments, hot water heater bypass, winterizing valve and enclosed heated holding tanks. Metal sided campers will also get added Fome-Cor insulation.

Lance Lite. The

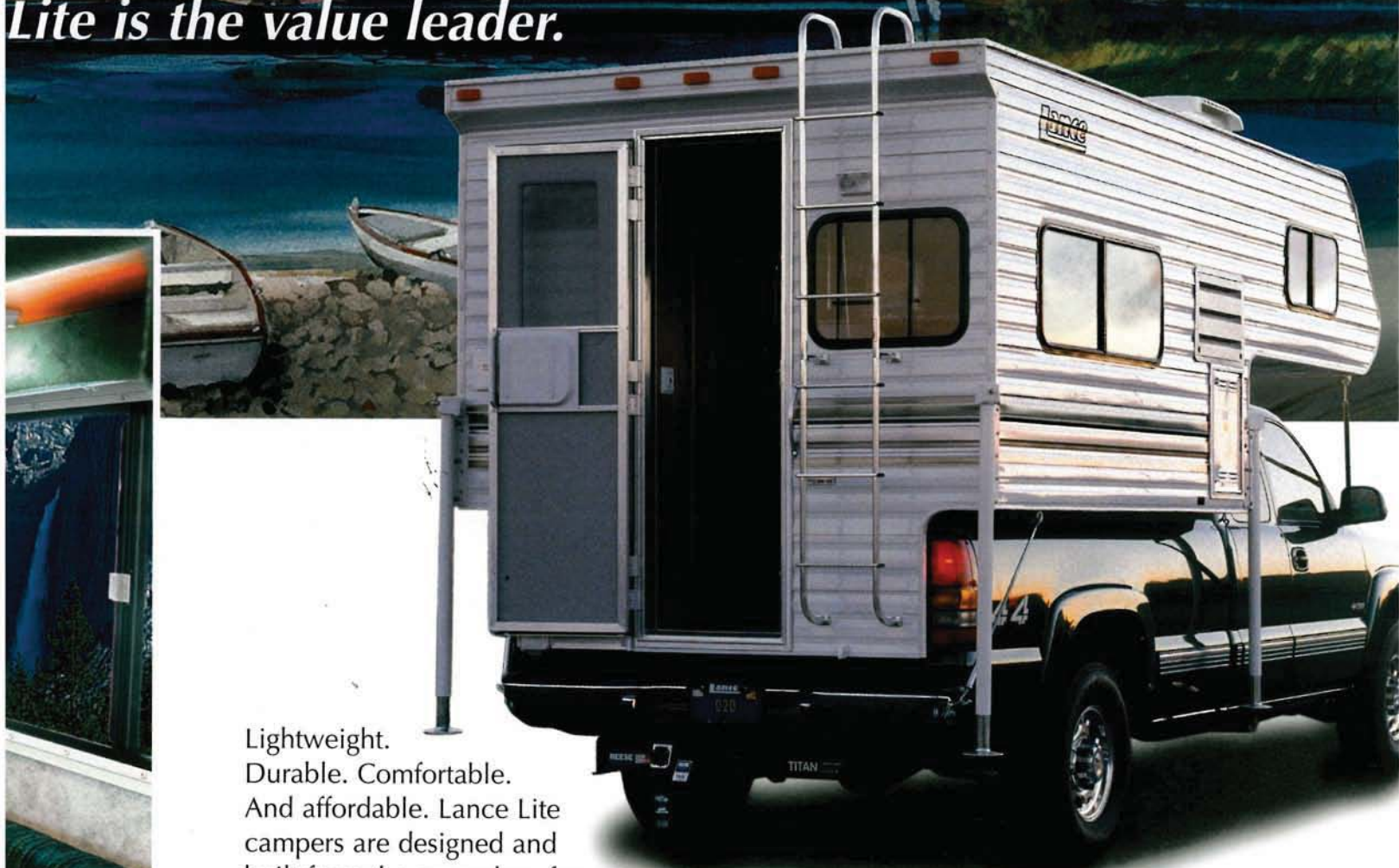
Now with
Lance



The **Lance Lite 1025** has the appeal of a traditional floorplan. Seating in the rear dinette allows you to view the kids playing or just enjoy the scenery. Space and conveniences are everywhere (shown with optional extended cabover bed and optional oven.)

Lightweight SUV

*more models and features...
Life is the value leader.*



Lightweight.
Durable. Comfortable.
And affordable. Lance Lite campers are designed and built from the ground up for optimal performance. Lance Lites feature a one-piece aluminum walk-on roof (with 12-year warranty), large windows and rock-solid Lance construction. Everything is there, as you would expect. A thermostat-controlled furnace, large refrigerator/freezer and a hot water heater. The 815 has a two-burner range, while the 835, 845, 915 and 1025 have a three-burner range. All our Lance Lites are self-contained, with toilet, shower and dual holding tanks, and a dinette that makes into an extra bed. You would never expect these full-featured campers to be our value leaders. And like our Lance line, there are a variety of options to fulfill your every need. No matter what full-size truck you own, long-bed or short, there is a Lance Lite to fit your budget and your recreational needs.



Lance Lite optional extended cabover and queen-size bed, available on **models 835, 845, 915 and 1025** provides quality sleeping with abundant storage. Note: front cabinets not included in Extended Cabover Option on **815**.

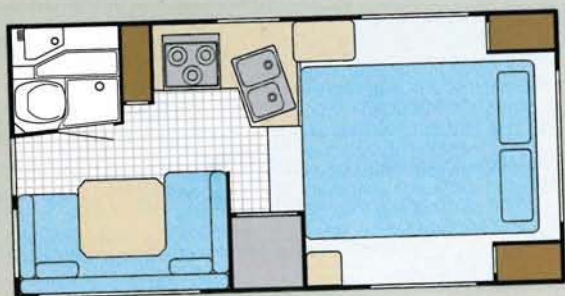
Lance Lite 815...a popular compact (8'6") design. Built sleeker, narrower, slightly lower and lighter in weight. It includes a complete galley, a dinette that becomes a second bed, thermostat-controlled heat, hot water, cook top, refrigerator, toilet and shower for many nights of comfortable camping. Optional add-on skirts make this model compatible with short-bed full-size trucks. Shown with optional 3-burner range/oven.



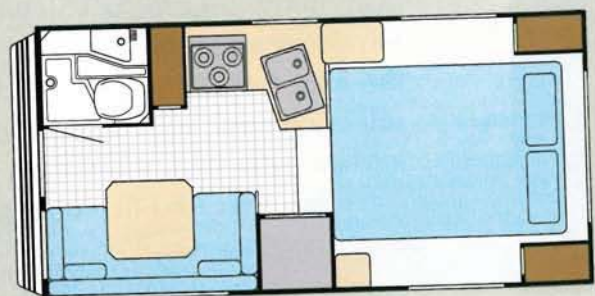
Lance Lite 815 - 8' 6" (Standard Cab)
Lightweight, full-featured camper for single rear wheel trucks that is lighter, lower and sleeker than full size models. Also available with extended cabover. Add-on skirts make this model compatible with short-bed full-size trucks.



The standard cabover in our **Lance Lite 815** model includes a full-size queen bed.



Lance Lite 835 - 8' 6" (Optional Extended Cab)
Completely self-contained and very economical. Easy to handle. Features split gray and black holding tanks.



Lance Lite 845 - 8' 6" (Optional Extended Cab)
For short-bed trucks. Completely self-contained, gous bath and complete galley. Features split holding tanks.

Lance Lite Standard Features & Options

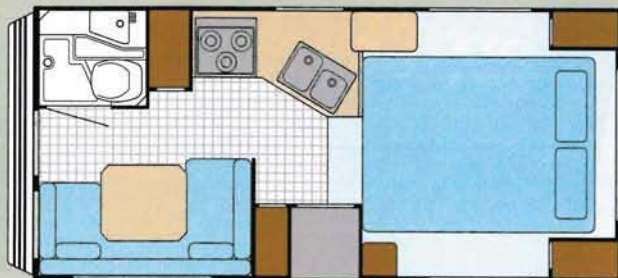
EXTERIOR		Metal-Reinforced Corners for Jack Mounting	S	Removable Counter (exc. 815, 1025)	S	Designer Mattress Cover	S
White Baked-Enamel Aluminum Siding	S	Front Jack Brackets Bolted to Steel	S	Double Sink , White (exc. 815)	S	Bedroom Privacy Curtain (exc. 815)	S
Fiberglass Walls	0	Steel-Reinforced Tie-Down Brackets	S	Stainless Steel Sink (815 only)	S	Extended Cabover — Queen Bed*	0
Color-Coordinated Graphics to Match Most Trucks (5 choices)	S	Laminated, Insulated Floor/Lower Body, Cabover Bed	S	Butcher-Block Sink Cover	0	Queen-Size Innerspring Mattress	0
Ball Screw Camper Jacks (opt. on 815)	S	Fully-Decked, Insulated Roof	S	Silverware Organizer	S	Twin Innerspring Beds in Extended Cabover	0
Electric Jacks with Remote	0	Fiberglass-Insulated Walls (R-7)	S	Propane Tank with Gauge (815, 835, 845 only)	S	Vinyl Bunk Pads	0
Swing-Out Jack Brackets, Dual Wheel Trucks (exc. 815)	0	2-Year Limited Warranty	S	Dual LPG Tanks with Gauge (915, 1025 only)	S	Bunk Cargo Net	0
Radius Sliding Windows with Screens	S	All-Weather Package, Aluminum (see page 23)	0	18,000 BTU Forced Air Furnace with Auto Ignition	S	Child-Restraint System for Bunk Bed	0
Front Cabover Safety-Glass Window (opt. on 815)	S	All-Weather Package, Fiberglass (see page 23)	0	FRESH AND WASTE WATER SYSTEMS			
Front Storm Window Over Bed	0	INTERIOR/DÉCOR		Large, Insulated, Fresh Water Tank	S	110V/12V Power Converter	S
Large Sliding Pass-Through Window	S	Décor Package (see page 23)	0	City Water Hook-Up	S	Battery Charger	S
Saf-T-Vue® Rear Window	0	Hardwood Framed Decorative Cabinet Doors	S	Shurflo® Water Pump with In-Line Filter	S	Battery Condition Indicator	S
Front Truck Bed Bumpers (with spacer for HD Fords)	S	Decorative Cabinet Hardware	S	6-Gallon Hot Water Heater	S	Locking Corrosion-Resistant Battery Compartment	S
Ladder to Roof	S	Lined Cabinet Door Openings	S	6-Gallon Auto-Relight Hot Water Heater	0	Solar Panel — 50 watts, 12V	0
Yakima Track System	S	Fingertip Positive-Catch Cabinet Hardware	S	Low-Point Fresh Water Line Drains with Valves	S	Solar Panel Wiring	0
Yakima Towers with Cross Bars	0	All-Wooden Drawers, Metal Guides	S	Large Waste-Holding Tanks	S	12V Lighting	S
Common-Keyed Exterior Compartment Doors	S	TV Shelf (Cabinet in 915, 1025)	S	Single-Termination Point for Waste Tanks	S	30 AMP Service Cord/Locking Compartment	S
Exterior Utility Lights	0	Upholstered Valances	S	Sewer Hose with Adaptor in Storage Compartment	S	110V Convenience Outlets	S
Tail Lights (exc. 815, 835)	S	Mini-Blinds in Dinette/Galley	S	Fresh/Waste Water Tank Level Indicators	S	Pre-Wired for: Roof Air Conditioner, Fantastic Vent/Cooler, TV Antenna/Satellite Dish, Stereo and 4 Speakers	S
License Plate Holder/Light (opt. on 815, 835)	S	Vinyl Floor Covering	S	BATHROOM			
Insulated Storage Compartment Doors	S	Removable Carpet Kit	0	Shower Stall/Pan — Full Height	S	Pre-Wired for Electric Jacks	0
Fantastic Vent	0	Air Conditioner/7,000 BTU Coleman®	0	Fresh Water Flush Toilet	S	Generator Ready (915, 1025 only)	0
Rear Awning (exc. 815)	0	Air Conditioner/13,500 BTU Brisk Air™	0	Lavatory Sink with Faucet	S	Generator (915, 1025 only)	0
Awning, Rollout (N/A 815)	0	AM/FM CD Player with 4 Speakers	0	Medicine Cabinet	S	SAFETY	
Awning, Side Crankout	0	TV Antenna with 12V Amplified Outlet	0	Towel Rack	S	LPG Gas Detector	S
Aluminum Rear Bumper with Folding Step (exc. 815, 835)	S	Satellite Dish with TV Antenna	0	Skylight Roof Vent	0	Carbon Monoxide Detector	S
Aluminum Scissor Entry Step — 4 Steps (815, 835 only)	0	Stereo Ready	0	DINETTE/SLEEPING ACCOMMODATIONS			
Exterior Wash Station	0	GALLEY, APPLIANCES & EQUIPMENT		Large Dinette with Reversible Cushions	S	Recess-Mounted Fire Extinguisher	S
Short Bed Modification (opt. on 815)	S	3-Way Refrigerator	S	Lightweight Table with Leg Stabilizer	S	Cabover Skylight/Escape Hatch	S
CONSTRUCTION/INSULATION		2-Burner or 3-Burner High Output Range with Igniter	S	Folding Bunk Bed/Overhead Storage (opt. on 815)	S	Keyed-Deadbolt Entry Lock	S
One-Piece Aluminum Roof with 12-Year Warranty	S	Range Hood with Light/Fan (N/A 815)	S	Dinette Converts into Bed	S	Porch Light/Assist Handle	S
Solid Metal Corner Moldings	S	3-Burner Range with Oven	0	Queen-Size Cabover Bed with Fabric Platform Liner	S	Locking Wheel Well Access Doors	S
Double-Sealant Process Throughout	S	Range Cover (815 with oven only)	0	EXTERIOR EQUIPMENT			
Corrosion-Resistant LPG and Battery Compartments	S	1.0 cu. ft. Microwave Oven	0	3-Way Refrigerator	S	Forged Tie-Down Eye Bolts	S
		System Monitor Panel	S	2-Burner or 3-Burner High Output Range with Igniter	S	Back-Up Lights (exc. 815, 835)	S
		Laminate Counter Tops with Oak Trim	S	Range Hood with Light/Fan (N/A 815)	S	Safety Glass Windows	S
				3-Burner Range with Oven	0	G.F.I. 110V Receptacles	S

*815 extended cabover is different than 835, 845, 915

Ford heavy-duty trucks require bed liner or heavy-duty bed mat to insure proper clearances.

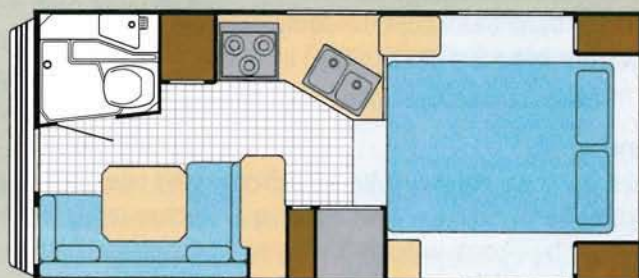
Note—All weights, dimensions and capacities are approximate values.

Specifications are subject to change without notice.



Lance Lite 915 – 9' 6" (Optional Extended Cab)

The most popular size self-contained camper at a very lightweight price. Now available with an optional generator.



Lance Lite 1025 – 10' 3" (Optional Extended Cab)

This floorplan features a large kitchen with extra counter and drawer space and room for an optional generator.

Campers are a wise choice

If you're in the market for an RV, and you're trying to decide among a motorized, towable or truck camper, here are some practical considerations to keep in mind.

Purchase Price

Truck campers range in price depending on the size, equipment and quality of construction. Because there is no chassis or vehicle to purchase, the initial cost is far less than a motorhome. Many truck campers have the same equipment you would find in a moderately priced motorhome. The major difference is the space.

Cost of Ownership

Insurance prices and laws vary widely from state to state. However, in every case, truck camper insurance is far less than a motorized product and somewhat less than a travel trailer. With the pickup truck already insured, in most cases, a rider is all that is needed to cover the value of the camper.

Because the camper is considered cargo rather than a vehicle, most states do not require an annual license for a slide-in camper. This can be a significant savings over the life of the camper.

Motorhomes and some trailers require regular maintenance for tires, brakes, hoses, belts and more. Don't forget expensive motorhome engine and chassis service.

Storage Costs

You can usually find space for your camper at home. Storage for a motorhome or travel trailer could be costly, if you do not have a place to keep it at home.

Towing

Most states will not permit towing behind another trailer. So if you have a boat, a trailer with personal watercraft, a horse trailer, snowmobiles or anything else you

wish to tow, there is nothing better than a truck and camper. Factor in the 4-wheel drive capabilities of a truck, and you can go and tow places you would never dream of reaching with a motorhome.

Getting Around

With our new wireless remote control camper jacks, you can set up camp in just a couple of minutes. Now you're free to take your truck to town, head out for some sightseeing or launch your boat — Lance is the ultimate SUV.

Fuel Economy

A truck and camper get better mileage than a larger, heavier motorhome, and newer trucks get much better fuel economy when used for transportation without the camper.

Warranty

Your truck has a comprehensive warranty that can be honored at new car dealerships across the nation. Not so with most motorhomes. Where do you get service...and how much will it cost? You could be stuck for days waiting for expensive parts.

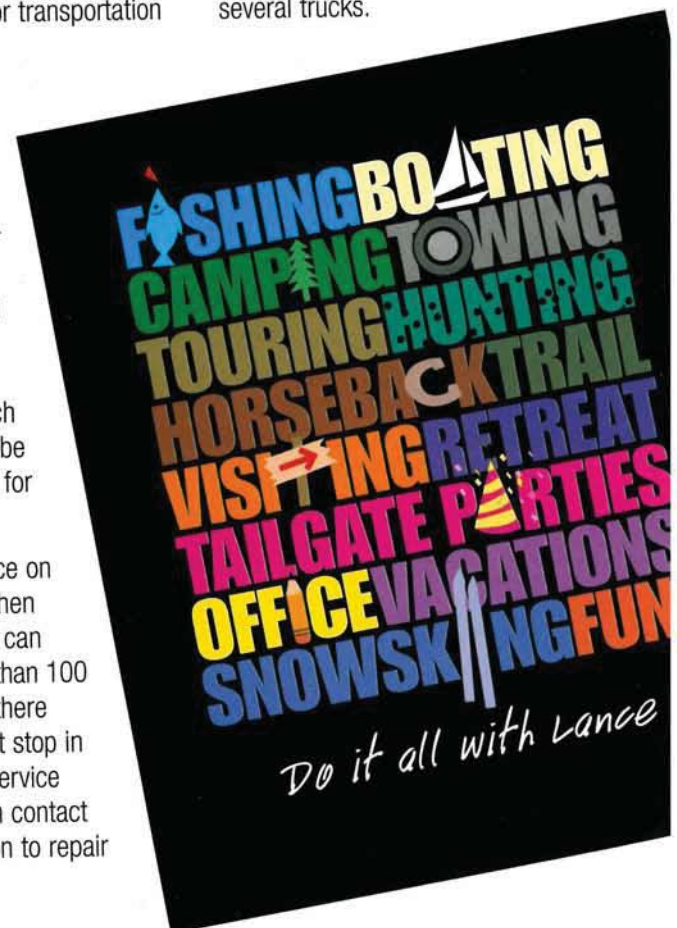
If you ever need service on your Lance camper when away from home, you can visit any one of more than 100 Lance dealerships. If there isn't one close by, just stop in at any reputable RV service facility and have them contact Lance for authorization to repair

under warranty, if applicable. It's that easy.

Behind the Wheel

When you drive a truck with a camper, it's not much different than driving just a truck. Many people would feel much more comfortable driving a truck and camper than being behind the wheel of a big, wide motorhome.

When considering a camper, if you already have invested in a truck, you are half way to owning an RV! And when it's time to sell the truck, you can do it without having to sell your Lance camper, which is built to last the life of several trucks.



Matching your **truck** and **camper**

Here are a few things to consider.

There are limits to what your truck can safely carry, what each axle can carry, and the total combined weight that can be carried and towed at the same time. Each of these limits is important by itself. The truck manufacturer provides this information in the form of Gross Weight Ratings and the following ratings are important to understand:

Gross Vehicle Weight Rating (GVWR) is the value set by the truck manufacturer as the loaded weight of a single vehicle.

Gross Axle Weight Rating (GAWR) is the value set by the truck manufacturer as the load-carrying capacity of a single axle system. There is a separate (and different) GAWR for the front and rear axles.

Combined Gross Vehicle Weight Rating (CGVWR) is the value set by the truck manufacturer as the loaded weight of the vehicle plus the loaded weight of any product it tows.

The GVWR, GAWR for the front axle, and GAWR for the rear axle are posted by the manufacturer on the truck door post or in the glove compartment.

The manufacturer determines the GVWR, GAWR and CGVWR at the time of manufacture, and most manufacturers are unwilling to change this number once the vehicle is sent to a dealer or sold, even if modifications have been made to the truck. However, we have found over many years of experience with trucks and campers that there are certain modifications and additions that can be made to the truck/camper package to improve safety and handling. These include adding air bags, cabover struts, and upgraded shocks (*see page 32 for a more detailed description*) plus upgraded tires. While these modifications and additions do not increase the factory ratings of GVWR, GAWR and CGVWR, they do improve the handling and stability of the truck while driving, and the ability of the truck to handle greater loads safely.

The first step is to determine the load carrying capacity of your truck by taking the truck to any commercial weigh station, and obtain weights for the total truck, and the weight on each axle. At the time of weighing, the fuel tanks

should be filled, and the driver and expected normal number of passengers should be in the truck cab. The total weight of the truck subtracted from the truck's GVWR will be the cargo weight the truck can carry.

To determine the approximate weight of a camper, add the weight of all optional equipment (both factory and dealer installed) to the camper wet weight that is posted next to the camper's entry door. Also add the weight of supplies, personal gear and other cargo that might be carried in the camper or truck.

For more information and guidance, consult your authorized Lance dealer.

Because Lance does not know the exact configuration of your truck, the use you intend to make of your truck and camper, and other information (such as what you intend to tow), **LANCE MAKES NO WARRANTIES OR REPRESENTATION, EXPRESS OR IMPLIED, AS TO THE PERFORMANCE OR RELIABILITY OF YOUR TRUCK WITH A LANCE CAMPER.**

Camper roofs: **aluminum** or **rubber?**

Our promise of building you a camper that is long-lasting can only be assured with an aluminum roof. All Lance Lite roofs are one-piece aluminum over a paneled roof. Lance Slideout and Lance roofs are built with an improved one-piece white enameled finish to reflect heat and reduce streaking. Whether it's walking on the roof, transporting bikes or other equipment, skimming under tree branches, or a perfect place to watch the races from — aluminum proves superior...here's why:

- Aluminum is nearly impossible to penetrate, virtually eliminating the chance of moisture seeping in.
- Aluminum roofs on Lance campers need no maintenance other than checking the seals around vents and other openings.
- Aluminum is strong and rigid. When the sides are rolled over the roof edges and attached, the added strength is enormous.

- Rubber can easily tear or be punctured, and if such damage is left undetected, moisture can seep in, leading to major rotting and warping problems.
- Rubber roofs require regular maintenance and tend to begin deteriorating and chalking in a few short years, with the manufacturer suggesting that they be completely coated with sealant annually to prevent further deterioration and streaking.
- A rubber roof adds very little to the structural integrity of any camper.

We build our campers to last, and to give you years of worry-free enjoyment. They're stronger, more durable and leak-free. Another important reason why Lance campers are always in demand, and continue to hold their resale value.



Every Lance camper was designed from the ground up.

Lance has recently opened the world's first "designed from the ground up" manufacturing, service and administration facility dedicated strictly to truck campers. The 110,000 square feet facility is located in Lancaster, California, and has taken Lance into the new millennium with the capability to further push boundaries on innovation, new technologies, construction techniques and quality control. Best of all, our new facility assures that Lance dealers can continue to provide the highest quality product and support to our customers.



Aluminum bumpers save weight, look great and won't rust.
They're "standard" on Lance campers.

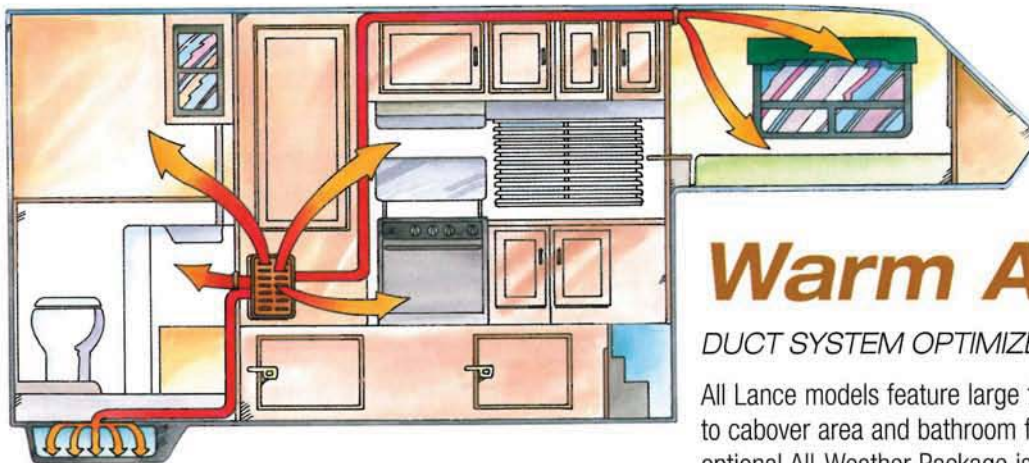
Once again, another feature puts Lance out in front...even when it's the rear bumper. Our rustproof, all-aluminum design results in substantial weight savings — and it comes standard on most Lance models. Engineered for long-lasting beauty and functionality, the rear bumper features a two-position fold-up step that can be moved to the side when towing. It's plated on both sides for added safety. In addition, the rear jack brackets are welded to the bumper for greater stability and strength, a Lance exclusive.

Because Lance owners use their campers in all climates, the bolts, nuts and washers that secure the bumper and the jack assemblies are either stainless or plated to prevent rust. This is a Lance exclusive like our aluminum bumper.

Lance Earns DSI Award...Again!

Louisville, Kentucky — For the fourth year in a row, the National Recreational Vehicle Dealers Association presented their prestigious Quality Circle Awards for Dealer Satisfaction at their annual show in Kentucky. Lance Campers was one of only 6 RV manufacturers to receive the award from RVDA President, Michael Molino.

Jack Cole, President of Lance, thanked all of his employees and said, "We take great pride in this recognition because it is a reflection of how our dealers feel about us, our product and the way we do business. All our employees will share in the great news."



Warm All Over!

DUCT SYSTEM OPTIMIZES HEAT DISTRIBUTION

All Lance models feature large forced-air furnaces with ducts to cabover area and bathroom for balanced heat. When optional All-Weather Package is ordered, warm air is ducted to the holding tank enclosure to prevent freezing.

What you need to know about camper hitch systems

There are a variety of ways to hitch up a trailer to your truck/camper combination. The method you select should have the capacity to handle the size and weight of your particular trailer and camper.

For Lance campers that come standard without a rear camper bumper, the trailer can attach to the truck using one of the following two methods:

1. Attach the trailer directly to a hitch ball mounted on the truck bumper. Bumpers rated for towing will have the maximum tongue and gross pulling weight stamped directly on the bumper where the hitch ball mounts. Always observe these ratings.
2. Attach the trailer to a frame-mounted receiver hitch on the truck. Two-inch receivers come in different classes or ratings. The highest-rated Class V receivers will allow tongue weights up to 1400 lbs and gross weights up to 14,000 lbs when weight distributed. One advantage to a receiver hitch is that ball mounts are available with different "drops" and lengths. You can pick just the right combination for the amount of drop you need so that your trailer tows level behind your truck. Lance 915 and 920 without bumper will require a longer ball mount or extension bar.

Reese TITAN Class V Receiver with 2-1/2" steel tube extension bar.



When towing behind a Lance camper that comes with a rear camper bumper, extending the hitch from the truck rearward to the camper bumper is necessary. The method Lance recommends involves a truck-mounted receiver hitch and extension tube. A ball mount is then inserted into the extension tube, the same way it would be inserted into the receiver itself.

Reese manufactures a Titan Class V, 2-1/2" receiver and extension tube specifically for truck camper applications. It replaces factory receivers and substantially increases towing capacity. The other important benefit is that it does not require you to attach the hitch or extension to the camper, which eliminates line-up problems. The extension can be in place when loading or unloading the camper. For very heavy loads, the extension tube in combination with a weight-equalizing hitch can be used. This system has the highest tow ratings available (see chart below).

Always make sure to observe your truck's tow ratings and the advice of your Lance dealer or local hitch professional. A little care in matching a hitch system to your truck, camper, and trailer package will give you many happy, safe and trouble-free towing miles.

Hitch Applications & Capacities

WEIGHT CARRYING/ TONGUE WEIGHT	WEIGHT DISTRIBUTING/ TONGUE WEIGHT	LANCE SLIDEOUT	LANCE	LANCE LITE
10,000/1200	14,000/1400	811		815 835
6000/600	8,000/800	821 (8') [†] 921 1061	820 (8') [†] 920 1010	845 (8') [†] 915 1025
4500/450	6,000/600	1121 1161*	1030 1130	

[†]Indicates short-bed models with additional overhang
 *Requires special extension bar
 Note—All weights, dimensions and capacities are approximate values. Specifications are subject to change without notice.

Proper support equipment improves handling, performance and ride

The following accessories help to improve the drivability, handling and safety of your truck and camper package. All the support equipment listed below is optional except for the front camper bumpers, the 12-volt connector and the camper jacks. Consult your Lance dealer for the proper setup for your new camper.

Connecting boot

An exclusive option created by Lance, it compresses between your truck and camper, providing a convenient way to communicate and a passage between truck and camper through the sliding windows.

Happijac® tie-downs

The safest and strongest on the market, these chrome-plated camper anchors are designed to eliminate bulky, unsightly or dangerous protrusions. Front tie-downs are spring-loaded to absorb unexpected bounces.

Camper guides

Make loading to the center of the truck easy, and they help keep the camper from sliding side-to-side, assuring proper alignment for camper, boot and anchors.

Front camper bumpers

Help reduce the risk of damage while loading the unit. They also minimize the possibility of the camper rubbing the front of the truck bed while on the road. Extra spacers are provided for new Ford H.D. trucks.

Air Lift® air bags

Level the truck by transferring the rear axle load forward. They also increase stability and the air pressure adjusts for different load conditions (right to left, front to back). Lance recommends them for all truck camper applications.

Cabover struts

Absorb the bumps while driving on or off the open road. Specially-designed brackets securely attach cabover struts to the truck.

Swingout brackets

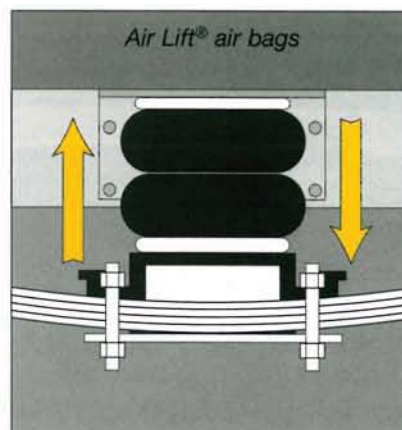
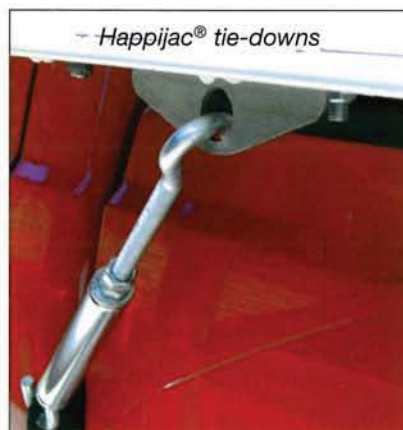
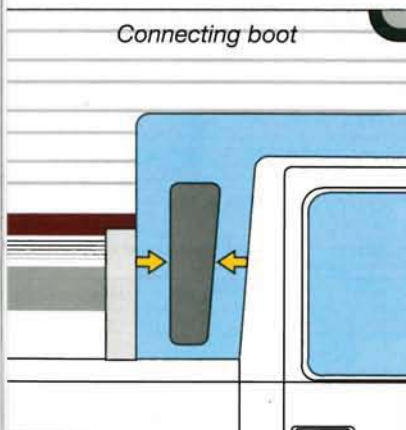
Move the front jacks in an outward direction to avoid striking the fenders on trucks with dual rear wheels.

Rancho shocks

Adjustable shocks are a great asset for improving the ride under all conditions. They add more stability in windy conditions or on rough roads, and improve the ride substantially on seamed highways. Rancho 9000 shocks have proven to do an excellent job and are easily adjustable. For added convenience, an in-cab control kit is available so your ride can be fine-tuned while driving.

Mirror extensions

Make rear viewing past the camper possible, and they fit most trucks that do not already have swing-out mirrors.



Camper power: how it works



Ever wonder where the power to operate your camper comes from? There are a variety of sources...here's a brief overview:

The electrical system in your camper is attached to a power panel, which accepts both 12 and 110 volts. If the camper is plugged into household current (110V power) at a campground, the built-in converter changes it to 12 volts. Your furnace fan, range hood, water pump and lights are all 12-volt devices.

The power panel also distributes 110 volts to the refrigerator and to the 110V outlets so you can use virtually any household appliance. Additionally, the converter serves as a charger, keeping your camper battery fully-energized for the times you are not plugged into a 110-volt power supply.

When you're on the road, the alternator in the truck distributes power to both the truck battery and the camper battery, provided you have installed a battery in the battery compartment in your camper and have the camper cable plugged into the socket in the bed of your truck. The camper battery operates all the 12-volt appliances when the camper is not plugged into a 110-volt source.

In many models, a propane-powered generator may be ordered. Just push the button and, in a few seconds, you'll have power to operate your microwave, air conditioner or almost any other 110-volt appliance, plus power for the camper's built-in converter system.

Propane is the fuel that powers the range-oven, the furnace, the water heater, the refrigerator and, if installed, the generator. When we say Lance campers are self-contained, that means you are equipped to go just about anywhere and take your "down-home comforts" with you.

Cabover struts improve ride and drive.



Stainless steel quick-release connectors on both ends make installation a breeze. A Lance exclusive.

Cabover struts, also known as "stabilizers," are shock absorbers designed to reduce the impact of up-and-down motion created by irregular road surfaces. Your truck already has large diameter shock absorbers to dampen the motion of the vehicle.

• These specially designed, aircraft-quality "shocks" do a remarkable job of smoothing out the camper ride. They also help reduce sway in windy areas. With just a simple push-button operation.



Power from the sun: Solar Panels

One of the best benefits of owning a Lance truck camper is not having to depend on outside support to stay in a remote location. With plenty of water, propane, a large 12-volt battery and some sense of prudence, spending a weekend or more without any outside service is certainly possible.

Because the camper battery is wired to the truck alternator, you can recharge your camper battery while driving the truck. Unless you're on the move, that's not always practical...but solar energy is. With the optional 50-watt output solar panel with built-in regulator, recharging your battery is silent, automatic and practical. Imagine the convenience of having a fully-charged battery whenever you are ready to go.

Solar panels are very useful in colder climates, where the furnace fan can draw down a battery in 24 to 48 hours. The solar panel generates energy, even on cloudy or rainy days, although not as much. Lance factory-installed panels have a red LED indicator light located beneath the sink, indicating when the solar panel is producing power.

Questions we get asked most often about campers...

Q. How easy is it to load or unload a camper with the new jacks?

A. The standard manual ball screw jacks are a great improvement over all other jacks previously offered. They are easy to operate and will not move either up or down without turning the crank.

To unload the camper is very easy and fast. Remove the turn buckles. Disengage the safety latch, put your foot on the jack base and drive it to the ground. Do that with all four jacks. Now raise the camper about 4 inches and drive out about one foot. Reach in the bed and disconnect the connector cord. Now drive away. Go back and lower the camper to a comfortable level. You're done in less than 15 minutes; about 10 minutes if you have some help.

Optional wireless remote-controlled electric jacks make the job of loading or unloading the camper effortless. Jacks can be controlled individually or all at once. From there on, the procedure is the same, with no sweat.

Q. Can I use a Lance camper in wet winter weather and freezing cold?

A. Absolutely! Lance campers are widely recognized as the best-constructed campers available. They are well-insulated, efficiently heated and can withstand the severe environmental conditions. Ask your dealer about additional cold weather options for added comfort.

Q. Do I need a dual rear wheel pick-up to carry a camper?

A. This requires careful consideration by the purchaser. Lance builds a camper to fit almost any full-size truck. All truck manufacturers state that you should not exceed the GVWR posted on the driver door, but some single rear wheel trucks with the same GVWR have the capability of carrying a 2800-pound payload and some only have a 1500-lb payload. It depends on the configuration of the truck and what engines, transmissions, drive systems and options are in the vehicle. Generally speaking, campers larger than 10-foot would best be handled

by a dual rear wheel truck for added stability, especially in high winds.

Q. Can I keep the bedliner in my truck?

A. Most bedliners pose no problems and do not have to be removed before installing a Lance camper. If you use your truck for work or everyday chores, once it is set up for your camper, all you need to do to load up is remove the tailgate. New Ford H.D. trucks require bedliner or equivalent.

Q. Can people ride in the camper?

A. Laws vary from state to state on this issue, but regardless of legality, it is not recommended because there are no seat belts in the camper, and in the case of an erratic move or impact, objects within the camper could cause injury.

Q. Can I tow my boat or horse trailer?

A. Definitely. And now Lance and Reese have worked together to utilize the Reese Class V 2-1/2" receiver and extension bar, making it possible to tow substantial loads with virtually any truck and camper package.

A choice of siding: **aluminum or fiberglass**

Truck campers have unique challenges, unlike other RVs. They go on pick-up trucks that have a limited amount of carrying capacity. They take a lot of abuse, because they often are used off-road and in severe weather. Most campers spend their entire lives outdoors in all types of climates and conditions.

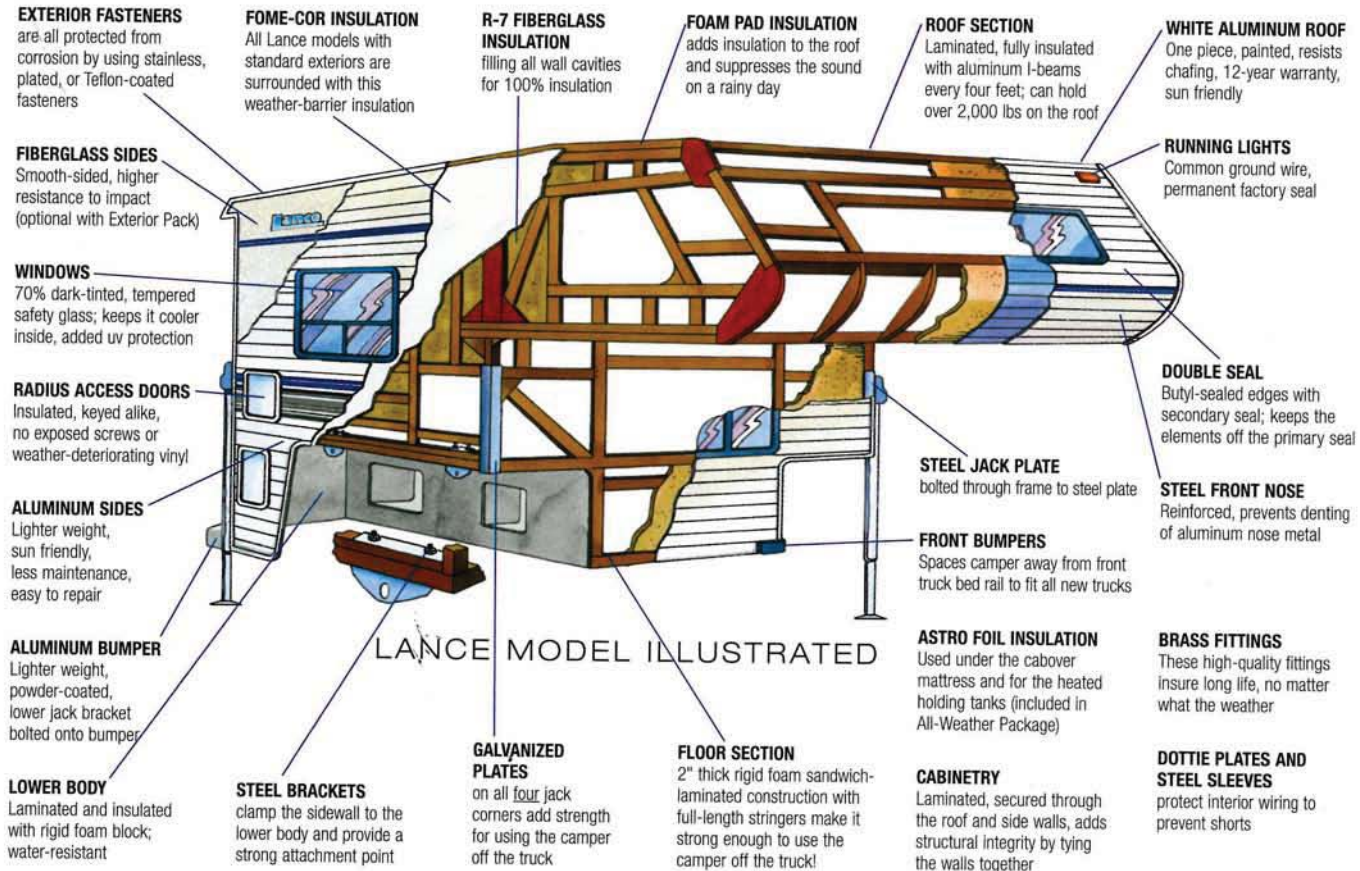
Aluminum has been the most popular material for the exterior surface because of weight, cost, durability and ease of repair. The enamel paint on the aluminum surface will stay shiny for many years, like a car.

Fiberglass has become a popular replacement for aluminum for the siding of many recreational vehicles. It's ability to reject

denting is the primary reason for its use. Its smooth surface more readily accepts creative graphics, and the sturdy flat surface makes it attractive. Although it is slightly heavier and more costly than aluminum, in areas of severe hail where the vehicle is subject to damage, fiberglass is preferred. Both aluminum siding and "glass" have their place and each has its own set of advantages.

Lance offers customers a choice of either siding. For over four decades, the aluminum-sided Lance has dominated the market. Now, the new bonded fiberglass side walls will also become an important part of the lengthy Lance tradition.

BUILT TOUGH to STAY TOUGH



Truck campers are all we build, and with over 4 decades of experience, we know how to engineer and build them strong and long lasting, and we back it up with our two-year limited warranty on construction. Appliance warranties vary and are set by the manufacturer.

Using select kiln-dried premium-grade fir and pine, an intricate pattern of pieces is assembled and glued together to form the structure of all the walls, floors, ceilings and cabinets. Component parts are then screwed together for maximum strength. Floors and ceiling panels are filled with rigid foam, glued and laminated to create the strongest possible structure on Lance and Lance Slideout models. Lance Lite roofs are fiberglass filled for economy and weight savings.

Interior wall panels are glued to the frame structure for shear strength. The camper is completely insulated: horizontal panels with rigid foam, and vertical walls with fiberglass. Even exterior

compartments are insulated. Lance campers are wrapped with Fome-Cor Weather Barrier prior to the metal siding installation.

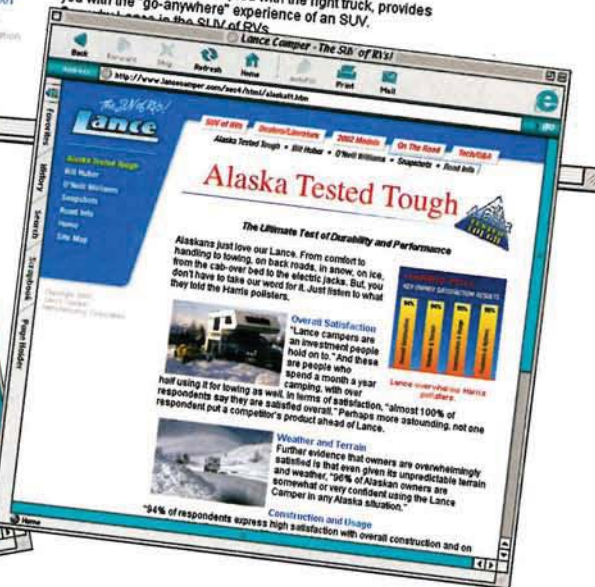
Optional Filon fiberglass sides have a luan backing that acts as an insulator in place of the Fome-Cor. The fiberglass sides are secured to the camper with special adhesive and bonded under pressure. Corners and tie-down brackets are reinforced with steel.

The laminated roofs on the Lance and Lance Slideout models are covered with our exclusive one-piece premium white aluminum. It is the toughest, strongest, longest-lasting roof available. The Lance Lite models have the same material without the special white paint.

When you step in a new Lance camper you will sense immediately that there is a difference. No other truck camper feels as secure and as strong. See for yourself.

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